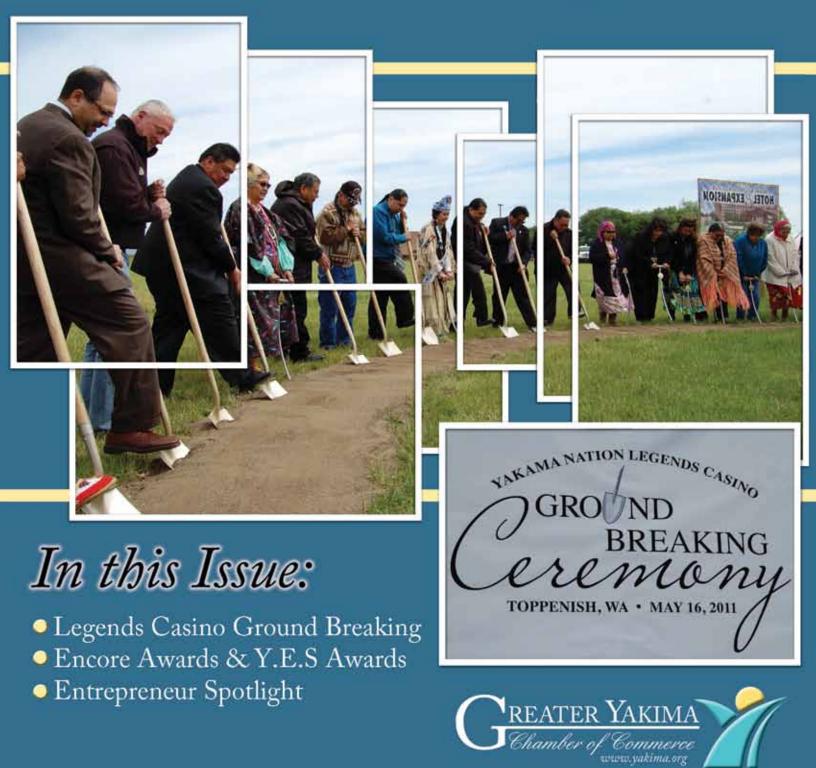
## **GREATER YAKIMA CHAMBER OF COMMERCE**

Monthly News Magazine • June 2011

# Action Report



We have five amazing fireworks shows this year! Opening Night-Wed., June 22<sup>nd</sup> Independence Day Celebration - Sun., July 3<sup>rd</sup> Autism Awareness Night - Sat., August 6<sup>th</sup> Saturday, August 13<sup>th</sup> Fan Apprediation Night - Sat., September 3<sup>rd</sup>

# **2011 YAKIMA BEARS BASEBALL SCHEDULE**

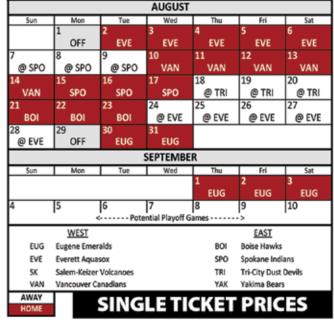
YAKIMABEARS\_CO

JUNE						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
12	13	14	15	16	17	18
					@ VAN	@ VAN
19	20	21	22	23	24	25
@ VAN	@ VAN	@ VAN	SPO	SPO	SPO	TRI
26	27	28	29	30		
TRI	TRI	@ SPO	@ SPO	@ SPO		
			JULY			
Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
					BOI	BOI
3 7.05pm	4	5	6	7	8	9
BOI	@ BOI	@ BOI	@ BOI	@ EUG	@ EUG	@ EUG
10	11	12	13	14	15	16
@ EUG	@ EUG	OFF	SK	SK	SK	SK
17	18	19	20	21	22	23
SK	@ TRI	@ TRI	@ TRI	@ BOI	@ BOI	@ BOI
24	25	26	27	28	29	30
TRI	TRI	TRI	@ SK	@ SK	@ SK	@ SK
31						
@ SK						

Home Game Times: Monday - Saturday 7:05pm, Sunday 5:35pm Sunday, July 3rd game will begin at 7:05pm for Independence Day Celebration

## UNDATED FLEX PLANS

Save money over gate pricing and use vouchers when it works with your schedule!		
20 Box Seat Plan	\$140 (save \$50)	
20 Bleacher Back Pl	an <b>\$110</b> (save \$50)	
20 General Admissi	on <b>\$75</b> (save \$55)	



Reserved Box Seat\$	9.50
Reserved Bleacher Back Seat \$	8.00
General Admission \$	6.50
Child/Senior/Military GA\$ Child 3 - 14 years, Senior 60 & over Military must show current military I.D.	5.50

Save \$1 on all tickets by purchasing in advance at the Bears office or call (509) 457-5151!



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#### On the cover:

Yakama Nation Legends Casino Ground Breaking. May 16, 2011 Cover designed by: amyographics.com Photo by: Thane Phelan

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Greater Yakima Chamber of Commerce • www.yakima.org

David McFadden, New Vision

# **General Membership Luncheon**

## WASHINGTON STATE LEGISLATORS



#### The Greater Yakima Chamber of Commerce Proudly Presents:

The 2011 Legislative 'Wrap-Up' with Legislators:

Senator Curtis King, Representative Norm Johnson,

Representative Charles Ross, Representative Bruce Chandler,

Representative Judy Warnick, and Representative Bill Hinkle

#### Monday, June 13th, 2011

#### 11:30am ~ 1 pm

Red Lion Inn ~ 607 East Yakima Ave.

#### New Luncheon Pricing! Register to Save!

\$20 Chamber Members Preregistered - \$30 Non-members

<u>\$30 Members & non-members after registration closes (6/10)</u>

\$30 at the door Members and Non-members

To register call: (509)248-2021

#### online: www.yakima.org

Lunch Sponsored by:



## Message from the Chair



Verlynn K. Best Chair of the Board Of Directors

## The Sky is the Limit

This will be my last article for the Action Report and it is with great pride that I've had this opportunity to serve the Greater Yakima Chamber of Commerce as your Chair. I'm taking with me the knowledge that with the Staff and Board that is in place ....the "Sky" is the limit. Each of the staff members has shown their dedication and belief in this Chamber's success. Each board member has shown integrity, honor and the ability to lead. And most of all, thank you "Chamber Members", this is your Chamber and it serves you!

One last time I will state to you that I want it all.....when I shut my eyes, they hold no darkness, just the light and faith that all things are possible. We deserve a water park, a hockey arena, soccer fields, horse racing, NASCAR, a float going down Main Street that shows our pride in this Valley. We need to build up tourism with the rivers that run through this Valley.

#### "We have so much going for us it's unbelievable that we have not tapped some of our greatest natural resources."

I will vow to continue to do whatever it takes to move this Valley forward....we cannot and must not procrastinate another day. Our time is truly now.....the "Nay-Sayers" will always be "Nay- Sayers", but with a little moxie, loud singing off key and signs on street corners we can get the message out. "Yakima is Open for Business"! And it's OK to want it all.

Now I will wrap it up....thank you for allowing me to serve you this past year again...it has truly been an honor. Mr. Roy Bauerle will be taking the helm soon and I know he's the right gentleman for the job. A special thanks to Kathy and Robyn for recruiting me many years ago, and to Trent, Mike B., and Roy for all the support and keeping it real! A special thanks to my friend our Interim President Jon Mulvenon, you are my hero! You can have friends and family anytime! To our Ambassadors, Leadership Yakima and our many members...... May God bless you and keep you always!

> Bless Wishes! Verlynn K. Best, Chair

### Welcome New Businesses to the Yakima Chamber of Commerce!

#### AM/PM Mini Mart -

Washington & 16th Avenues 1601 W. Washington Avenue *khush\_h@yahoo.com or www. ampm.com* 575-3680 Khushdip Hans - President

#### Breathtaking Weddings and Event Planning -

509-969-3383 or mallory@breathtakingweddings.com www.breathtakingweddings.com Mallory Huibregtse – Owner

#### **Safeguard Print and Promo**

222 S. 1st Street 800-735-2399 or 509-248-6600 gary@trisafeguard.com, or dave@trisafeguard.com www.trisafeguard.com Gary Jones – Area Sales Executive

#### West Hills Memorial Park

11800 Ahtanum Road 509-966-6622 or whmpsalesmgr@aol.com www.eternal-memories.com Lorrie Johnson – Sales Director



## Executive Profile

## New Interim President Brings Passion for Helping Businesses Achieve Success

#### Background

**Personal:** Married to Linda for 30 years, six children, LeAnn, Sean, Janice, Kathryn, Holly and Erin. 10 grandchildren.

Education: Graduated from Camelback High School, Phoenix, Arizona 1961. Attended Phoenix Junior College and Yakima Valley Community College.

Chamber experience: Board Member at Yakima Chamber 1970-71, Member at Kennewick Chamber 1988-1996, rejoined Yakima Chamber in 1996 on my return to Yakima. I accepted a position on the Board in 2000 and served as Chairman of the Board in 2005-06.

#### **Business Philosophy**

Guiding principal: Each of us have written on our forehead "Make me feel important". Every person I work and volunteer with, I try to share with them the value of their ideas and make them feel important.

Yardstick of success: Each of us will have different ideas of our measure of success. For me, my success is a great family and a career with the same business for over 45 years. January of 1963 I came to Yakima from Phoenix, AZ. I accepted a position with Cascade Natural Gas Corporation as a Utility Laborer. 1984, moved to Bellingham WA as District Superintendent. 1988, moved to Kennewick WA as District Manager. 1996, moved back to Yakima as District Manager. 2000, became Region Director for Eastern WA. Retired August 2008 after 45 plus



Jon Mulvenon Interim President & CEO years with the same business. This gives me a wee bit of pride.

Advice to others: Set goals and work the action plan for achieving your goals. The advice I gave to my children was you only need to work half a day and it doesn't matter which 12 hours that is.

#### Judgment Calls

**Best business decision:** Consolidate Yakima District Operations to one location. The use of City of Yakima Renewal designation.

**One word description of you:** Dependable, I'll show up!

#### True Confessions

Like best about the job: The variety of the job, each day was a different situation requiring creative thinking for successful solutions. We loved the challenges.

Interest/hobbies: Sports, reading, volunteering. Each year my bride and I volunteer at Winter Special Olympics in Wenatchee. We loved seeing all the athletes and their excitement at the competitions. I love to attend high school sporting events. Although my children are grown, I have grandkids who compete in various sports and we try to attend as many of those as possible. I also have raised money for the Special Olympics by participating in the Polar Bear Plunge (THAT'S COLD CASH).

Pet peeve: Outside doors left open so you don't know what is in and what is out. I live in the country.



Things to work on: Staying healthy and new technology. I use a flip phone, how old is that?

#### Predilections

Favorite book: How can you have just one favorite? Several I have read recently are: "The River of Doubt by Candice Milland. It is the story of Theodore Roosevelt's darkest journey. "The Forgotten 500" by Gregory Freeman and is a story of how the Serbs saved 500 US Airman in World War II. My most recent read was "Onward" by Howard Schultz. It is the story of his rescue of Starbucks. I recommend all of these books. One more, "Wins, Losses and Lessons", an autobiography by Lou Holtz.

Favorite movie: Again, how do you pick just one? "The Quiet Man" with John Wayne and Maureen O'hara; "The Searchers" with John Wayne; "Grease" with John Travolta and Oliva Newton-John; "The Way We Were" with Robert Redford and Barbara Streisand; "Westside Story" with Natalie Wood.

Favorite quote: I have two; "Pro and con are opposites, the fact is clearly seen, if progress means to move forward, then what does congress mean?" by Nipsy Russell. My favorite Irish quote is "May those who love us, love us and those who don't, may the Lord turn their heart. If he can't turn their heart may he turn their ankles so we will know them by their limping."

Favorite song: "Memories" from "The Way We Were"; "Somewhere" from "Westside Story".

Favorite vacation spot: Northshore Lake Tahoe. 4th of July is a really great time with the biggest fireworks you will ever see. Also, there is a really good parade in Truckkee. Another site my family enjoys is the Red Rock Country of Sedona Arizona (Slide Rock). Favorite way to spend time: On those days when it is cloudy/rainy/snowy, I like to sit by a warm fire and read a good book (maybe name some, too). We also, like to travel to visit family.

**Person of inspiration:** Reverend Billy Graham (the Autobiography of Dr. Graham "Just as I am" which is a very good read). I was in Alanta, Georgia in 1973, attending the National Jayccee Convention. Dr. Graham was the guest speaker. I believe that was the most inspirational speech I've been privileged to hear.

By: Jon Mulvenon

#### Why Become a Member of the Greater Yakima Chamber of Commerce?

The Greater Yakima Chamber of Commerce is a not-for-profit organization and is owned and operated by local business leaders who work to promote business growth in the community. The goal of the chamber is to conceive, inspire and influence public policy decisions that will benefit the local community.



For membership information (509)248-2021 www.yakima.org

## **Business** After Hours





## Awards

## Fall 2010 Y.E.S. Awards

The Greater Yakima Chamber of Commerce proudly presented the Fall 2010 Y.E.S. Awards (Yakima Extra Special) Monday, May 23rd, at the The General Membership Luncheon. Awards Committee presenter, Aaron Arndt of the Yakima Bears, made the presentations.

The Y.E.S. Awards recognize businesses that have visually enhanced the surrounding community by their construction project, renovation, or remodel, thus improving the overall look of an area. Congratulations from The Greater Yakima Chamber of Commerce.



Greater Yakima Chamber of Commerce staff participated in the Yakima Visitor and Convention Bureau's "Encore Awards Luncheon". "Survivor" was the theme...we brought our torches! Congrats to the Encore award winners - Dick Zais, White Pass Ski Resort, and Committee For Downtown Yakima Clean and Safe Ambassadors!

## **Encore Awards Luncheon**



More on the Encore Awards on page 12.

## Membership Pages

## Using your Chamber page

By: MaryAbigail Dills

In a time where every business has a website, Facebook, and Twitter, managing all of your "pages" can become overwhelming. Through ChamberMaster®, members have access to a simple and useful page, which can simplify your life, not complicate it. Using your Chamber page, you can register for events, look up other Chamber members, update your staff changes and company information, pay invoices and view the Chamber calendar.

Members Only			
Username:			
Password:			
	Log In		



To log into your account, put in your username and password in the Members Only login (figure 1.1) located on the right on www.yakima.org. If you do not know your username or password, contact MaryAbigail at 509.248.2021 x 101 or maryabigail@yakima.org. Once you login, you can navigate your main page as shown below in Figure 1.2, using the menu on the left. If you need any help, there are tutorials available under User Manuals or you can contact the Chamber staff for assistance.

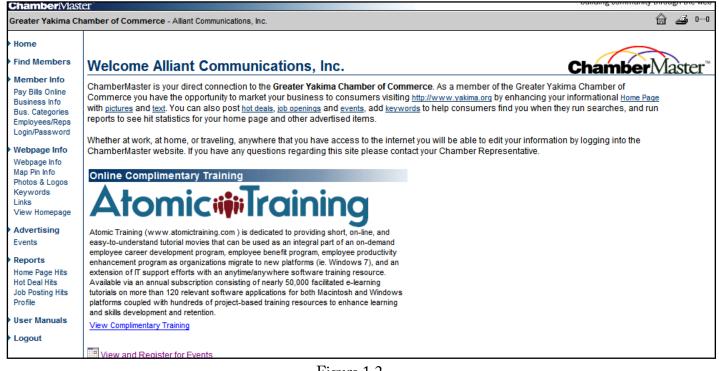


Figure 1.2

Networking is an important part of business. If you meet someone and only catch their first name or where they work, it can be hard to contact that individual. ChamberMaster<sup>®</sup> can help with the Find Members option. Click on Find Members on the menu on the left, the search box (Figure 1.3) will pop up. Use the drop down menu in filter type to decide how you want to search. If you

Company Name:	Greater Yakima		Memb	er/Rep Information:	
Filter Type:	Full/Technical Company Name	*	Greater Yakin Commerce	na Chamber of	^
Match Options:	Match start of member name	*	Jon Mulvenon - In	terim President	
Choose Member/Rep:	Show active/courtesy mer	nbers only.	10 N 9th Street Yakima, WA 98901 (509) 248-2021		
	Member		Fax: (509) 248-060	1	
Greater Yakima Chamber of Commerce		chamber@yakima.org			
			Representatives Jon Mulvenon Scott Filkins Carolyn Gray	Interim President VP of Membership Account Executive / Outside Sales	Primary Primary
			Print In fo	Send Email	Referral

Figure 1.3

just remember the business, select Full/ Technical Company Name or if you just remember a first or last name, select Representative Name. Then start typing in the Search box. As you type, all members who fall under your terms will pull up. This is an easy way for you to network with other Chamber Members.

Paying your invoices through ChamberMaster<sup>®</sup> has many advantages. You save money on postage, save time and know that your payment is secure. To pay an invoice you have received for dues or a luncheon you attended, under Member Info, click on pay bills online (Figure 1.4). You will be asked to put in the payment amount, invoice number and your credit card information. You can also choose for an email receipt to be sent to you.

Please take the time to check out your Chamber page today!

ChamberMaste	er*	building community through the web
	amber of Commerce - Alliant Communications, Inc.	🔓 🚄 DD
<ul> <li>Home</li> <li>Find Members</li> <li>Member Info Pay Bills Online Business Info Bus. Categories Employees/Reps Login/Password</li> </ul>	Secure Online Bill Payment Alliant Communications, Inc. Online Bill Payment Options Use this screen to make direct credit card payments to your chamber account.	
<ul> <li>Webpage Info Webpage Info Map Pin Info Photos &amp; Logos Keywords Links View Homepage</li> <li>Advertising Events</li> </ul>	Payment Amount: 0.00 Invoice #: No Invoice Number Comment: Email Receipt To: johns@alliantcommunications.com Also Send Receipt To:	
Reports     Home Page Hits     Hot Deal Hits     Job Posting Hits     Profile      User Manuals      Logout	Continue	
powered by ChamberMaster®		

Figure 1.4

## **Business Briefs**

#### Business Owners Speakers Series – Presented by Charter Business



Doug Jones, Owner of Express Employment Professionals of Yakima -As the Owner of Express Employment Professionals of Yakima, Doug has been helping Business Owners and Managers prosper in this area for close to

10 years. Doug evaluates, interviews and hires numerous people for various companies throughout the Yakima Valley. Doug's office is part of a network of close to 600 offices in the US and Canada with sales in excess of \$2 billion last year.

Register for free: www.speakerseries.biz



June 15, 2011 Wednesday, 11:00am-12:30pm Lunch will be provided 4th Street Theater 14 S. 4th Street Yakima, WA 98901

Laura Rankin, Gilbert Cellars Tasting Room Manager - After finishing her graduate degree in Art Business at Sotheby's Institute of Art in London, Laura Rankin of Yakima returned to Gilbert Cellars as their tasting room manager. Her passion for art, wine, and the community of the Yakima Valley make her an ideal person to represent the wine to visitors at the tasting room and around town. As a member of the Gilbert family, Laura Rankin has lived the family story all her life and is the perfect person to share the success story that is Gilbert Cellars.

### Yakima Valley Visitors and Convention Bureau - Encore! Awards

More than 200 industry and community professionals came out for the annual luncheon of the Yakima Valley Visitors and Convention Bureau.

During the event, the organization presented awards to recognize excellence in the tourism industry.

Award winners are: The White Pass Ski Area; named Tourism Business of the Year for its recent expansion of the resort.



Fairfield Inn staff celebrates the Encore Awards



City Manager, Dick Zais accepts his award

The Clean and Safe Ambassadors of the Committee for Downtown Yakima; named Tourism Persons of the Year for their efforts to keep the city center clean and safe.

And Dick Zais, Yakima's city manager, was given The Chair's Award for more than 30 years of service to the travel and tourism industry and his involvement in many projects which help enhance Yakima as a visitor destination.

## A Second Chance for Banking Does Exist!

A recent Pew study showed that 10% of all households in Yakima County do not use the services of banks or credit unions. Generally, people are unbanked for the following reasons:

> Poor credit/overdrafts - need a second chance (70% of reasons) Fear of banks based on culture Fear of "hidden fees" Lack of financial education



Bank On Yakima is an initiative of the

Yakima County Asset Building Coalition to offer banking services to everyone in Yakima County. The primary goal is to help those who do not have bank accounts find access to affordable financial services and financial education so that they can build assets (save more, buy a car, purchase a home, etc.) and achieve financial stability.

Bank On Yakima connects several partnering financial institutions (Banner Bank, Catholic Credit Union, US Bank, Wells Fargo Bank, Yakima Federal Savings and Loan and Yakima Valley Credit Union) with consumers who may not pursue or be considered "eligible" to open a bank account.

> For those who have not struggled with the burden of being unbanked, understanding how costly living without a bank account, can be difficult. Sue Ford, Chair of the Bank On Yakima Committee, stated, "Bank On Yakima

offers the opportunity to cut ties to expensive check cashing and payday lending organizations for thousands of Yakima County residents and allow them to save more and build assets over time" For more information, call 2-1-1 online www.bankonyakima. org



Greater Yakima Chamber of Commerce-Ribbon Cutting, Rodda Paint & Supplies



## **Ambassadors In Action**



Serving the Northwest and producing nearly three and a half million gallons of paint a year, Rodda Paint has opened a new location in Yakima at 925 1st St; this making Rodda's 48th store. Congratulations from The Greater Yakima Chamber of Commerce and welcome to the Yakima Valley!

## Entrepreneur Spotlight

## Lessons From Liberty: A Yakima County Start-Up Success Story

To kick off the Entrepreneur Spotlight Series, an audience of local business supporters and entrepreneurs heard from Tim Andis, founder of Liberty Bottle Works. Liberty Bottles are the only American-made metal water bottle, BPAfree, made out of 100% recycled product. Andis recounted the story of how he came to start a manufacturing company in Yakima County and offered some nuggets of wisdom that he learned in getting his venture off the ground.

Tim explained that when he was

working the sports bottle industry, many of his customers wanted "Made in the USA" products to satisfy demand from their environmentally responsible customers but there were no products out there to meet the need. Tim took this request to heart and with the support of his family, started in on the venture to create a product and a socially responsible manufacturing company. Liberty Bottle Works was financed with private investment and a lot of sweat equity.



Tim also shared some of the lessons he learned along the way. One of the most important pieces of advice he offered is to spend the time creating a quality business plan, and more importantly use it.



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He also talked about how it took more time and

money than he had originally planned. "Double the money you think you'll need... and the time, It takes longer than you think to start a company", Andis noted.

In addition, here are three worthwhile pieces of advice from Tim:

1. Assemble a strong team. Know your leadership skills and weaknesses and fill in with key people where you need them. Andis says he had a former boss who told him when she hired quality people it made her look

good. Having a well-rounded team of advisors, mentors and key employees is invaluable to a company, no matter if it's new or old, or the type of business.

2. Protect your Intellectual Property. Andis was emphatic about this, commenting that he was fortunate to Trademark the word Liberty, of all things. He received patents for the design of the water bottle, the closure and, since Liberty is using a new manufacturing process that is not currently in the United States, he was able to protect the process and machinery as well.

3. Develop strong partnerships. Whether it is with suppliers, vendors, customers, employees, financial partners or the community, this is a key component of success. He also talked about how this is a "great,

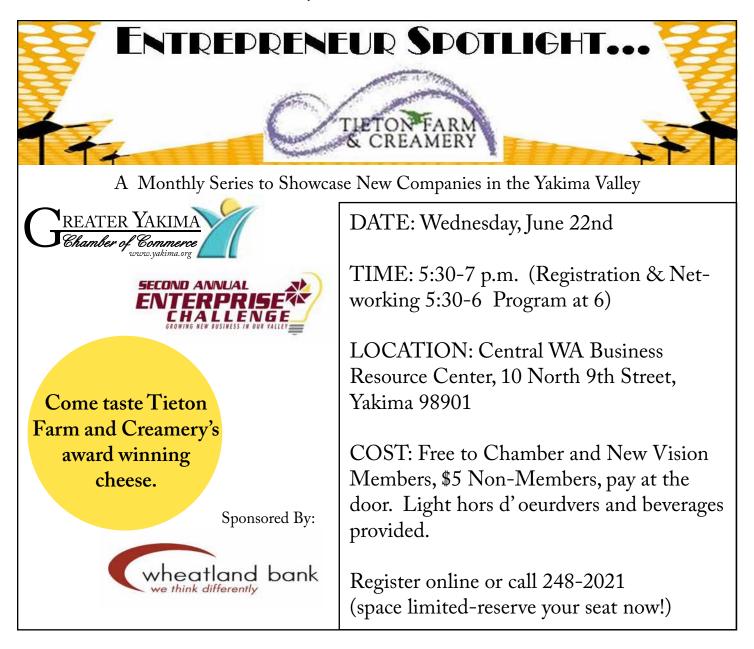


supportive community", and he is especially thankful for strong financing partners, noting that when start-up costs came in higher than expected, he was able to raise additional capital from his current investors. Finally, Tim explained that starting Liberty Bottles has been "a huge learning curve, there has been constant problem solving". He went on to say how important it is that your team needs to grow with the company and that he knew there would be challenges but had no idea of what to expect.

We are so pleased that Tim was able to share his story with some of our local entrepreneurs and members of the business community. Watch for more on Liberty Bottle Works... the word is getting out- Whole Foods is doing a video on buying locally made products, Liberty Bottles will be in Sunset Magazine soon and also mentioned in the Boston Globe. You can find the bottles locally at Sporthaus and they are available at REI, with many other national brand stores coming online soon. We are so excited to have Liberty Bottle Works in Yakima County!

By: Tammy Everts

Please join us for the next Entrepreneur Spotlight June 22, 2011 at 5:30 to meet Lori and Ruth Babcock, who started the Tieton Farm & Creamery in 2010: they are the winners of the 2010 Enterprise Challenge.



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## *—\_\_\_\_ Yakama Nation Legends Casino* Breaks Ground on New Casino Expansion

Legends Casino; "The Premier Gaming Destination in Central Washington" just got better! The expected completion date and grand opening is slated for late summer or early fall 2012. On March 8th, 2011 at the Yakama Nation Toppenish Community Center, history was made yet again for the

Confederated Tribes and Bands of the Yakama Nation. By an overwhelming majority vote, the people of the General Council approved the Yakama Naton Legends Casino Expansion project. The project has been a long standing agenda item and has final been approved due the high demands of patrons and

the economic growth of our area. The expansion project grew out of need to address growing concerns for employees of Legends among other issues.

The project will include a 200 room six story hotel with a full three meal restaurant, spa, arrowhead shaped swimming pool, and exercise room. It will feature suites for guest as well on each floor. The

WASHINGTON VISION THERAPY CENTER

recent study showed that "As many as one in  ${f A}$ four school age children may have a vision problem that can affect learning." Another study states that 13% of children between the ages of nine and thirteen suffer from moderate to severe convergence insufficiency, one of the leading vision-related learning problems. Many of these children are mislabeled as having a learning disability, ADHD, or dyslexia. These diagnoses can permanently alter these children's lives and prevent them from accomplishing their life goals. Many of these children suffer from headaches at the end of school, skipping words or lines when reading, or it takes hours to do 20 minutes of homework. They also rub their eyes frequently or have slow and labored reading. At Washington Vision Therapy Center, we have the ability to change the lives of these children



new 5,400 square foot convention banquet hall will seat over 300 dinner seating guests and over 500 theatre style for conferences. In addition there will be two 950 square foot and two 450 square foot meeting break out rooms and a board room to meet organizations needs when holding their conference

here. The new casino floor will allow the existing Event Center to be used for year round entertainment and special events. A huge plus in addition to the hotel is the four story parking garage that will be able to accommodate 750 parking spaces! A new childcare facility will be built as well with state of the art conveniences for the children of Legends Associates.

Associates of Legends have been waiting for a long time having been placed within a working facility built for 300 employees which now employees over 670! A new back of the house addition will be added as well to accommodate these dedicated associates and will include their own buffet dining area, exercise facility, and meeting/training rooms.

through diagnosing vision problems and providing the necessary treatment to improve or many times completely eliminate these disorders.

Vision therapy is a series of procedures prescribed by optometrists to improve certain types of vision problems that cannot be helped simply with glasses or contact lenses. Vision therapy is much akin to physical therapy for the eyes, during which vision disorders are corrected to improve patients' visual function and performance.

As the owners of Washington Vision Therapy Center, Dr. S. Thomas Copeland and Benjamin C. Winters are excited to become a vibrant part of the Yakima community and look forward to ensuring that vision does not keep children and adults from meeting their potential. If any of these vision problems sound familiar to you or your children, please give us a call for a free phone consultation at 509-654-9256 or visit our website at www.wavtc.com.



## New Member Reception

Thanks to our new members who attended the "New Member Reception"

Board Chair Verlynn Best presents Chamber plaques



## April Renewing Members

Thank you to all of our renewing members for continuing your Greater Yakima Chamber of Commerce Membership! Please support these Businesses that Support your Chamber.

#### Members for 1-4 Years:

All About Fun2 Year	s
Cashmere Valley Bank4 Year	S
Dr. Shawn McDevitt, DDS, PS3 Year	S
New York Life / Craig Terry2 Year	S
Orbitcom3 Years	5
Rad's Auto Repair4 Year	S
Rexford Manor – Luxury Senior Living3 Year	S
Rodeway Inn and Suites3 Years	3
SAR Construction4 Years	5
State Farm Insurance / Dennis Hasslinger	
Agency5 Years	3
Terrace Heights Family Pet Clinic4 Year	s
Wells Fargo – Business Banking2 Year	S
Yakima Women's Health2 Year	s
Yesterday's Village3 Year	s

#### Members for 5-9 Years:

Almon Commercial Real Estate	.5 Years
Budget Office Furniture	7 Years
Dr. Lawrence Cacchiotti, DDS, MS	8 Years
Fosseen's Home and Hearth	8 Years
Kroner Chiropractic	8 Years
Peak Performance Sports and Spine	.6 Years

#### Members for 10-14 Years:

Advanced Vocational Solutions, Inc10 Years
Better Business Bureau10 Years
Cascade Cosmetic & Reconstructive
Surgery11 Years
Creekside Business Park12 Years
Doug Lemon Rentals12 Years
Heritage Moultray Real Estate Services14 Years
Lydig Construction
с .
Lydig Construction10 Years
Lydig Construction10 Years Nob Hill Animal Clinic11 Years

#### Members for 15-19 Years:

Action Collectors	.18 Years
Farmers Insurance District Office	.15 Years
Heritage University (Yakima Campus)	.19 Years
March of Dimes	.16 Years

#### Members for 20-29 Years:

Endontics Exclusively	26 Years
Generations OB/GYN, PLLC	29 Years
Inland Lighting Center	20 Years
Red Lion Hotel Yakima Center	21 Years
ServiceMaster Professional Cleaning	22 Years
Yakima Air Terminal	22 Years
Western Materials	26 Years
West Valley School District	20 Years

#### Members for 30-39 Years:

John I. Haas	.36	Years
M & M Catering	.33	Years
Stanley S. Pratt	.36	Years

#### Members for 40-49 Years:

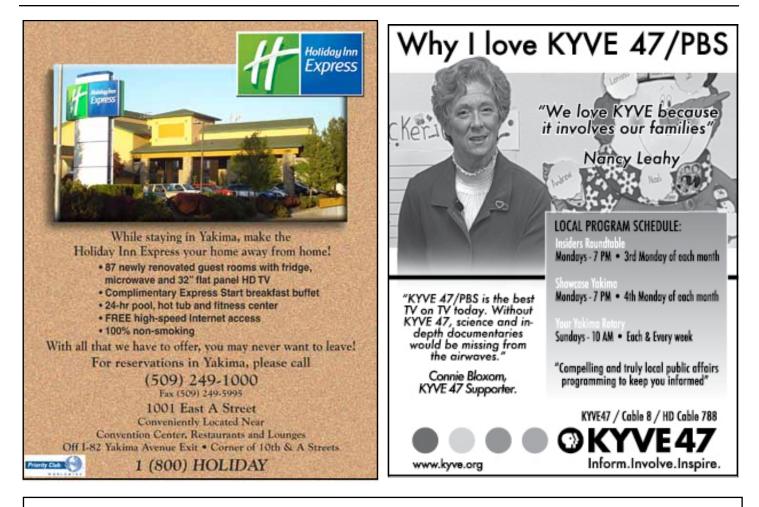
Larry J. Fuchs Painting Co45	Years
Westwood West Golf Course45	Years
Wilbur – Ellis42	Years

#### Members for 50-69 Years:

Sousley Sound and Communications	50 Years
Terril, Lewis & Wilke Insurance, Inc	51 Years
Whitmire Associates	
Portraitists / Illustrators	57 Years
Skateland Fun Center	.61 Years







#### **Discover Excellence** in Community Banking

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Gary Ringer

Customer: Gary Ringer Ray's Retail Meats 2109 So 3rd Street Union Gap Wa 98903 509 248-3900 Banker: Lisa Rickman Downtown Yakima 509 834-2711 301 W. Yakima Ave. Yakima, WA 98902

Mike Broadhead-President





Pictured: Mike Broadhead and Lisa Rickman with Gary and Randy Ringer

# DON'T WAIT till it's TOO LATE



# **Disaster Prevention & Recovery Solutions**

- 7 out of 10 small firms that experience a major data loss go out of business within a year. (DTI/Price Waterhouse Coopers)
- 50% of all tape backups fail to restore. (Gartner Group)



Protection for your data Access for your team Contact Parsec Computer Corp. for a COMPLIMENTARY ASSESSMENT  30% of all businesses that have a major fire go out of business within a year and 70% fail within five years. (Home Office Computing Magazine)

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