In this Issue:

- 2011 Y.E.S Award Nominations
- What's New at the Central Washington Business Resource Center
Contents:

4 General Membership Luncheon
5 From the Chair
6 2011 Y.E.S. Award Nominations
7 President’s Report
8 What’s New at the Central WA Business Resource Center
10 Nominating Committee Report
11 Business Education Partnership
12 Business News
14 Renewing Members

© 2011. All rights reserved. The Action Report is a monthly publication of the Greater Yakima Chamber of Commerce containing information for and about the Yakima business community. The Action Report is mailed to Chamber members and civic leaders. To submit a press release or offer comment about our publication please e-mail the Chamber at chamber@yakima.org, Phone (509) 248-2021, send fax to (509) 248-0601 or write to P.O. Box 1490, Yakima WA 98907-1490. The magazine editor reserves the right to reject or edit any information to be published in the Action Report. Deadline to submit information is the 20th day of the previous month. Opinions expressed or implied in the Action Report do not necessarily reflect the opinion of the Greater Yakima Chamber of Commerce as an organization. The Action Report and the Greater Yakima Chamber of Commerce publish (USPS501-570) monthly for $12 per year. Periodical postage is paid at Yakima, WA. POSTMASTER: Send address changes to Action Report Editor, P.O. Box 1490, Yakima, WA 98907-1490. Advertising sales performed by the Chamber staff. Printing and binding by: Abbott’s Printing, Inc. Yakima, Washington
Facebook!
Your Chamber of Commerce has started their own Facebook page, please find us at Greater Yakima Chamber of Commerce and be sure to press the “LIKE’ button.

Also please let us know if your business has a Facebook page as well, so that we can in return “like” your page. These mutual steps will allow us to post to each others pages to promote just about anything you want from upcoming events, updates to your business, new staff, new products, the possibilities are almost endless!

Facebook is a key component to a successful business strategy, with more than 500 million world-wide users and right here in Yakima over 50,000+ active users you can reach a wide audience for nothing but the time invested in starting up and a few minutes a day to maintain your page! Please remember, you should have a business page not a personal page if you are a business. Businesses want likers not friends! Help us to jump on this sensational social media venue and help drive attention to your company!

March 22, 2011
General Membership Luncheon
Photo Montage

Date, location and Topic to be announced on April 7th

$15 Chamber Members
$30 Non-Members

Seating is Limited ~ Reservations are Recommended!
*Reservations not cancelled 3 business days prior to the event will be billed.

Call: (509) 248-2021, Ext. 100
Register Online at: www.yakima.org
Message from the Chair

Verlynn K. Best
Chair of the Board Of Directors

Who’s leading the Charge…….. the City, the County, the Citizens?

I get asked this question all the time and to tell you the truth I do not know. When I look around it appears that Yakima cannot catch a break. Cities around us seems to be prospering and appear to get it. So what is it they are getting?

If I get a permit to stand on a street corner of a major intersection in Yakima, with signs stating: “YAKIMA IS OPEN for BUSINESS”! …..Would you join me? And let’s take in what the response says about what we are saying. Is it crime, poverty, and just plain poor self esteem holding us back? Is it the lack of leadership and the ability to make decisions? Is it fear of failure, investment, or attitude? Could it be past mistakes, politics, or the lack of good information? How about we just admit it’s all the above and get busy making changes that will make people want to do business with us. You have to give a little to get a little…..and it cannot be about personal agendas, bad histories, or poor policies.

It has to be about the people and communities we are suppose to be serving. We need to be saying yes to new development, we need to think outside the box, come on let’s get free of all of the what if’s and get down to business. A new stadium, water park, tourist attractions, how about our very own Silverwoods! We need a Boeing, Microsoft, a Goggle and we need more shopping! This will start a revenue stream that will support law enforcement, our fire departments, and the futures of our children.

I also believe we do need to take a long hard look at our leadership and be brave enough to question them, change them, and build the next generation to lead. It’s time to play ball ….no pun intended but where are we with the Stadium? If we drag this out it will be game over…you are out…. strike three! I think we need to take chances…if we have become so conservative, cautious, or callous in our decision making, we will lose the big game of business in Yakima!

So how about we all join a team…..our names will be Prosperity, Hope, Aspiration, Dream, Vision, Victory, and Success!

Blessed Wishes!
Verlynn K. Best, GYCC Chair

New Member Reception
Calling all new, recently new, or current Chamber of Commerce Members!
You are cordially invited to a FREE reception!
- Chamber office, 10 N. 9th Street,
- Tuesday May 3rd
- 4 p.m. – 5:30 p.m.
- RSVP to Scott Filkins at scott@yakima.org
You will be able to meet the Chamber staff, Board members, our Ambassadors committee and representatives from our sponsor CBS Outdoor! Learn more about the Chamber and what we do, or if you have any burning questions about anything relating to your Membership.
More importantly you will be able to meet with other new Members and start to build those key business relationships!
There will be snacks and beverages provided, giveaways, and a prize for one lucky participant!
It doesn't matter if you have been a Member for 1 month or 100 years, please come on down and connect with other business owners! Be sure to bring plenty of business cards and be ready to brag about your business!
The Greater Yakima Chamber of Commerce is recognizing local businesses who have renovated, remodeled or built a new facility thereby enhancing the image of Yakima’s business community. Every year the Chamber recognizes a large corporate facility, a small locally owned facility and a non-profit organization facility for the best renovation or new construction by presenting them with a Yakima’s Extra Special (Y.E.S.) Award.

I would like to nominate the following businesses for the Annual 2011 Y.E.S. Awards:

**Large Business Category:**

Please Select One: Renovation or New Construction

Date Project Completed: ____________________

**Small Business Category:**

Please Select One: Renovation or New Construction

Date Project Completed: ____________________

**Non-Profit Category:**

Please Select One: Renovation or New Construction

Date Project Completed: ____________________

For eligibility, the new construction or remodel project has to be completed during the period of July 1, 2010 to December 31, 2010. Nominations will be accepted until Tuesday, April 12, 2011. Chamber membership is not a requirement for the award. The awards will be given out at the May 9, 2011 Chamber General Membership Lunch.

Take a moment to complete the information and send it to the Chamber. Nominate yourself or the business down the street.

Remember, nominations can only be accepted until April 12, for the Annual 2011 Y.E.S. Awards.

The Award is given based on the following criteria:

- Projects completed during the period of June 1, 2010 - December 31, 2010 are eligible for this award.
- A building is eligible for the award upon completion of the new construction or remodel project.
- Buildings will be selected based on their significant visual enhancement to the business community and the improvement it makes to the area.
- Selections will be determined by the outstanding showmanship in the appropriate category.
- The committee will weigh the type of remodel completed to the size of the business.
- Consideration and priority will always be given to the local business that has shown staying power and expansion exhibited by the remodel or new construction. This is an example of local money being reinvested into our community.

Contact Info:

(509) 248-2021
dan@yakima.org

Send Nominations to the Chamber office at:
P.O. Box 1490, Yakima, WA 98907-1490 or Fax (509) 248-0601
As most of you may know, the “chamber building” is actually named the Central Washington Business Resource Center. The agencies and people at 10 North 9th Street truly provide excellent resources for businesses throughout the region.

Within our walls are a number of excellent organizations that are dedicated to assisting our members and others in our community: New Vision; WSU’s Small Business Development Center; SBA’s SCORE program; Concerned Citizens for a Safe Yakima Valley Community (CSC); The Business Education Alliance (BEA); The Central Washington Hispanic Chamber of Commerce; The Yakima Chamber Foundation; and of course The Greater Yakima Chamber of Commerce.

Over the past few months, a number of “new faces” have begun working in our building. Elsewhere in this publication you will find a brief profile of each of these dedicated business professionals. They’re here to serve our regional business community. If you would like to know more about the efforts of these organizations, please feel free to contact us or stop by today.

Joint Military Committee Formed

Speaking of service, your Greater Yakima Chamber, in cooperation with the folks at the Selah Chamber of Commerce has formed a Joint Military Committee. The purpose of this committee is multi-dimensional; primarily in support of the men and women serving in the military, helping to find ways for the business community to support the mission and facilities in our region for the Active Duty, National Guard and Reserve. If you’d like to get involved with this committee, give me a call today.

Bauerle selected to Chair Chamber Board in 2011 – 2012

Roy Bauerle, HR Manager for Granite Construction Inc., has been selected to serve as Chairman of the board for the Greater Yakima Chamber of Commerce beginning on July 1st. Bauerle, a graduate of Leadership Yakima, and a member of the chamber’s board of directors since 2009, agreed to serve as the current chamber board chair-elect, when Yakima Bear’s General Manager, KL Wombacher, asked the board to grant him a one-year extension to concentrate on the Bears Baseball retention efforts.
What’s new at the Central Washington Business Resource Center

---

Business Education Partnership

Lorri Bisconer serves as the Greater Yakima Chamber of Commerce’s Placement Coordinator for Business Education Partnership. She recently joined the Chamber after retraining and upgrading her computer and office skills in the Goodwill Senior Program over the past 3 years. A former bus driver of over 28 years in the Battle Ground WA school district and avid equestrian since the age of 5, Lorri has volunteered for more than 20 years with Gifford Pinchot National Forest coordinating the design and building of the Kalama Horse Camp and trails on the Mount St. Helens National Volcanic Monument. Lorri also recently celebrated her 25th wedding anniversary to her husband Bob, who she describes as “wonderful” and says “I love what I do with the Greater Yakima Chamber of Commerce’s BEP program”.

Richard “Mack” McConnell better known as “Mack” at the Greater Yakima Chamber of Commerce, has been assisting in placing student with the Chamber’s Business Education Partnership since December. Mack, a former music teacher in Ohio, graduated from Notre Dame in 1951 with a bachelor in music education and soon after received his Masters in the same field. Residing in Yakima since 1979, Mack first came to work at Saint Elizabeth’s Hospital as their Personnel Director. Mack will be celebrating his 60th wedding anniversary to Rose, on June 30th.

David Rolfe married to wife Lucy, has lived in Washington his entire life, and has lived in Central Washington for nine years. He attended Central Washington University and has a BS in Recreation Management and a Minor in Music. His professional background has predominantly focused on the field of Youth Recreation and Programs. David comes to the CSC from the Boy Scouts of America where he served the Yakima and Kittitas Valleys. He has also worked in Parks and Recreation Departments with the City of Yakima and the City of Longview. He is very excited to be joining the CSC and looks forward to making a positive impact on Yakima Valley Communities.

---

New Vision

Beverly Samuelson started her career with New Vision October, 2010. She is responsible for all accounting, bookkeeping, and payroll duties, in addition to annual accounting audits. Ms. Samuelson also manages customer service and office operations, event planning, and board communications. A Yakima native and West Valley graduate, Beverly returns to her Yakima roots with many years experience in office management duties, which include bookkeeping, payroll and human resource, public relations and extensive administrative support experience. One of the highlights of Ms. Samuelson’s career includes several years of teaching preschoolers creative activities designed to enhance their musical and physical talents while ensuring they were well prepared for their elementary years.

---

CSC & AmeriCorps Vista

Doug Lyons is an AmeriCorps VISTA (Volunteer In Service To America) working with Citizens For Safe Communities at-risk youth programs. He is originally from Chicago, Illinois and is excited about living and working for the Yakima Valley community.

---

SCORE

DJ Henn joined SCORE as a counselor in January, 2011. DJ, his wife Amy, and their four children returned to Yakima in 2003 after graduating from Gonzaga University. DJ recently started Acrucis Business Consulting, LLC which provides coaching, training, mediation, and general business consulting to business owners and
Welcome to the Yakima Chamber of Commerce!

Leslie Engineering
1302 S. 26th Avenue
matt@leslie-engr.com or www.leslie-engr.com
Matt Leslie – Owner
Engineering Consultants

Tamaki Law Office
1340 N. 16th Avenue # C
248-8338 or www.tamakilaw.com
Blaine Tamaki – Owner / Attorney

In March 2011, Your Chamber:

- Processed over 153 Certificates of Origin for local ag producers and manufactures
- Sent out over 68 Relocation packets
- Processed over 164 phone calls, inquires & requests for information
- Over 15,000 page views @ www.yakima.org
2011-1012 Board Member Nominations

The Greater Yakima Chamber of Commerce began the process of identifying Chamber leaders for nomination to the 2011-2012 Board of Directors. In compliance with Chamber bylaws governing this process, Chamber Board Chair, Verlynn Best, appointed a Nominating Committee headed by Chamber First Vice-Chair, Roy Bauerle. This Committee met in March to consider members in good standing to fill the seven positions due to become vacant at the end of the current fiscal year (June 30, 2011). Nominees are required to either serve an initial 3-year term, or be re-elected to a 2nd term.

After careful consideration of the needs of the organization, and to meet the provisions of the bylaws which govern nominations of board members, the Nominating Committee hereby submits the following list of individuals as their nominees for service on the board of directors of the Greater Yakima Chamber of Commerce:

### Nominees for the Greater Yakima Chamber of Commerce Board of Directors

<table>
<thead>
<tr>
<th>NAME:</th>
<th>BUSINESS:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chris Brown*</td>
<td>Wray’s Food and Drug</td>
</tr>
<tr>
<td>Christine Cote</td>
<td>Perry Technical Institute</td>
</tr>
<tr>
<td>Mike Dooley*</td>
<td>Wilbert Precast, Inc.</td>
</tr>
<tr>
<td>John DeVaney</td>
<td>Yakima Valley Growers and Shippers Assoc.</td>
</tr>
<tr>
<td>Adam Dolsen</td>
<td>The Dolsen Companies</td>
</tr>
<tr>
<td>Lynette Headley*</td>
<td>Remax/Traditions</td>
</tr>
<tr>
<td>Ryan Smith</td>
<td>Petersen CPA’s and Advisors</td>
</tr>
</tbody>
</table>

(* currently serving 1st 3-year term on Board of Directors)

**NOTICE TO MEMBERS:**

Additional nominations may be made by our Members. According to the chamber’s bylaws, additional nominations may be made by petition duly signed by six (6) chamber members in good standing, provided that their candidate is a member of the chamber, is willing to serve, and said petition is filed at the Greater Yakima Chamber of Commerce office no later than April 20, 2011.

Formal election of Nominees shall take place in June of 2011 by way of a membership-wide election utilizing a ballot. Newly elected Directors shall be seated in July of 2011.
March Career Pre-View Events 2011

BEP along with partners; Yakima Valley Community College & Centers for Excellence, Yakima Valley Tech Prep; Yakima Valley Skills Center, Allied Health; held a three day Career Pre-View Event; March 23rd, 24th and 25th.

Close to a thousand students, presenters and volunteers participated during this three day event. Nearly 50 hands-on workshops were made available to valley students; giving the students up close and personal experiences in career fields of interest. The students’ experiences were much richer and more informative than a typical career pre-view placement within these fields could be.

In a controlled environment and absent of privacy issues, our students were able to operate a back-hoe, race robots, partake in an emergency rescue, learn to suture, design a child’s book; to name only a few of the opportunities available.

On March 23rd the YV-Tech Skills Center hosted Construction Day. Students from around the valley participated in hands-on workshops, including but not limited to; cabinetry, masonry, plumbing, operating a back-hoe and crane.

On March 24th the Yakima Valley Community College hosted Engineering, Education, Information Technology, and Health Occupations Day. Some hands-on workshops included; building a robot, designing a webpage, creating a child’s reading book, canine CPR, and suturing pigs’ feet.

On March 25th the YV-Tech Skill Center hosted Public Safety Day. A few of the hands-on workshops students experienced included; drug and arson dogs, SWAT/bomb, Fire Marshal, Fish & Game, forensics and ICE.

On all three days lunch was served to all participants; students, supervisors, volunteers and presenters. The events and lunches would have been impossible without generous donations and volunteer hours. BEP and it’s partners would like to take a moment to heartily thank those in our community who stepped up and helped make these events possible.

Sincere thanks to:

Perry Technical Institute, Carpenter’s Union, Ron’s Coin & Book

Matson Fruit, Zirkle Fruit, Yakima Valley Credit Union

Central Valley Bank, Wray’s Thriftway, Albertson’s, Dari-gold

Tree Top, Sysco, Rosauer’s, Pepsi, Safeway, Costco

Kimberly Gunvaldson
Director Business Education Partnership
Greater Yakima Chamber of Commerce
Wk#: 509.248.2021
E-mail: kimberly@yakima.org
Charter Offers Free Calls to Japan Through April 30

St. Louis, MO – Responding to last week's devastation in Japan, Charter Communications, Inc. (NASDAQ: CHTR) will waive all charges for direct dial long-distance calls to Japan from residential and business landline Charter Phone® customers until April 30. More information about Charter can be found at charter.com.

Spa Party - Wellness House Fundraiser
-Receive a brow wax, lash or brow tint, paraffin dip, deluxe foot treatment, mini make-over, massage and more!
- Spa Party will be held at Spa Naturelle
- April 10th, 11:00 a.m. - 3:00 p.m.
- Silent auction and donations accepted with the proceeds benefitting the Wellness House.

Goodwill – Ready to Work Luncheon
-Tuesday June 14, 2011
-11:30 a.m. – 1 p.m.
- Yakima Convention Center
-Guests have a unique chance to meet with job seekers who are “Ready to Work”. Join keynote speaker, Ed DeJesus, author and educator.
- To purchase tickets or table sponsorships contact Tonya Muri 253-573-6655

Yakima Valley Human Resource Association presents the April 2011 Program Drug & Alcohol Training for Supervisors
- Presented by Connie Heater - The Healthy Worker
- April 20, 2011
- Morning Session: 8:00 a.m. – 10:00 a.m.

Afternoon Session:
- 2:00 p.m. – 4:00 p.m.
- Red Lion Hotel Yakima Center, 607 E. Yakima Avenue, Yakima
- Cost: SHRM member - $35  Non SHRM member: $50 each, or $40 (3-9 registrations) or $30 (10 or more registrations)
- Visit the YVHRA website: www.yvhra.org
- THIS TRAINING MEETS THE MANDATORY DEPT OF TRANSPORTATION FEDERAL REQUIREMENT FOR SUPERVISOR TRAINING

Fox’s X Factor
-Seattle Open Auditions
- Wednesday, April 20, 2011
- minimum age 12 - no upper age limit
- Key Arena, 306 Harrison Street Seattle, WA
- www.fox.com/thexfactor

Pay certain overdue taxes without paying penalties and interest
April 18 is the last day that Washington State businesses can apply to take advantage of a unique amnesty program. This limited-time opportunity allows taxpayers to pay certain business taxes without having to pay penalties and interest. Qualifying taxes include business and occupation tax (B&O), public utility tax, and state and local sales and use tax. The taxes must have been due before February 1, 2011.
To take advantage of amnesty, complete and submit an application. The application, along with program requirements and qualifications, can be found at PayMyTax.org.
Businesses accepted in to the amnesty program must pay all taxes due by April 30, 2011. For complete information, go to PayMyTax.org.

11th annual Cookie Beam Invitational Golf Tournament
-Friday May 6th at Suntides golf course
- 12:30pm shotgun start.
- $340 for a team of four or $85 for an individual
golfer registration includes: 18 holes of golf, shared golf cart, welcome gift, range balls, sack lunch, tee gifts and a BBQ and awards ceremony after golf!
- Please call 575-6681 to register.
- Your participation in this event helps Wellness House to continue give all their services for FREE!

Leadership Yakima Class
All City Childrens Yard Sale
- Saturday April 30th, 8am – 3pm - Upper parking lot of Children's Vil-
Employer’s Introduction to L & I

- Apr 19, 2011, 9 a.m. to 12 p.m.

This workshop is designed for new businesses or businesses that plan to hire workers for the first time. It explains an employer’s rights and responsibilities and provides an overview of the services and resources available at Labor and Industries.

- Register online or 1-800-574-2829
- Please provide the requested information, including course number when prompted.

5780003

I-90 Wildlife Watch

A citizen-based wildlife monitoring project that invites motorists to report wildlife sightings along Interstate 90 (I-90) in the Snoqualmie Pass region of Washington. This area is the focus of an extensive effort by the Washington State Department of Transportation to improve highway efficiency and make I-90 safer for people and wildlife.

How do I participate in I-90 Wildlife Watch?
If you’re at least 18 years old and you observed (living or dead) wild animals while you were recently traveling I-90 through Snoqualmie Pass,

www.i90wildlifewatch.org

Better Prepare Your Business For Success!
10-Week NxLeveL Entrepreneur Course

Overcome Limitations
Learn it today, use it tomorrow.

Insight
You dream, think about, and plan for your next level of success. Develop a plan that is based in reality and implementable.

Solutions
You want solutions to limiting factors such as cash flow, employees, competition, and daily problems. Gain skills to grow beyond your current level.

Success
Graduates of the NxLeveL Course showed a 200% increase in sales after one year compared to a 6% average growth rate of businesses in Washington State in 2005.

Seminar Overview
1. Introduction, overview, & entrepreneurship
2. Planning & research Entrepreneurial essentials
3. Organizations matter: management & legal structure
4. Marketing: Analysis, tactics & implementation
5. Financial overview: Records, controls & understanding your financial statements
6. Managing your money: financial planning, budgets & assumptions
7. Managing your money: developing and using cash flow projections
8. Financing your business: alternative sources of money
9. The deal making process: negotiating in the real world
10. Your business future: managing growth and plan completion

Enroll Today!
Call:
Greater Yakima Chamber of Commerce
(609) 246-2021

Registration is limited.
Do you have what it takes to advance your business to the NxLeveL?
### February Renewing Members

Thank you to all of our renewing members for continuing your Greater Yakima Chamber of Commerce membership! Please support these Businesses that Support your Chamber.

#### Members for 1-4 Years:
- DIVCO .......................................................... 2 Years
- Firestone Tire and Automotive .......................... 3 Years
- Holiday Inn Downtown ..................................... 2 Years
- Sterling Savings Bank–Home Loan division .......... 3 Years

#### Members for 5-9 Years:
- Airporter Shuttle ............................................. 8 Years
- C & H Hardware ........................................... 8 Years
- Fairfield Inn and Suites by Marriott .................. 8 Years
- Manhasset Specialty Company .......................... 9 Years
- Merit Resource Services .................................. 9 Years
- Union Gap School District ............................... 5 Years
- Yakima Valley Farm Workers Clinic ................. 9 Years

#### Members for 10-14 Years:
- American Building Maintenance ........................ 14 Years
- Central Washington University ........................... 13 Years
- Holiday Inn Express ........................................ 13 Years
- Red Lobster ................................................... 10 Years
- Valley Lock & Key Service ................................ 12 Years
- Yakima Ambulatory Surgical Center .................. 10 Years

#### Members for 15-19 Years:
- H & R Block .................................................. 19 Years
- Olive Garden .................................................. 18 Years

#### Members for 20-29 Years:
- ADD Staffing ............................................... 26 Years
- B & F Interiors ............................................. 20 Years
- CWI Security, Inc. ......................................... 24 Years
- Glacier Sales, Inc. ......................................... 29 Years
- Jack-Sons Sports Bar .................................... 21 Years
- Wardell Architects, P.S. ................................. 21 Years

#### Members for 30-39 Years:
- All Seasons Heating and Air Conditioning .......... 36 Years
- Finney, Falk and Naught, PLLP ........................ 31 Years
- Stephens Metal Products ................................. 33 Years
- Yakima Steel .................................................. 33 Years

#### Members for 40 – 49 Years
- Howard Johnson Plaza Hotel ............................ 42 Years

#### Members for 50-69 Years:
- US Bank ....................................................... 51 Years
- Washington State Fruit Commission ............... 63 Years

#### Members for more than 70 years:
- Northwest Farm Credit Services ..................... 77 Years

---

**Do you want to Celebrate?**

Attention all Chamber of Commerce Members! Has there been or will there be any recent change to your business – have you expanded, remodeled, or relocated? Do you know someone whose business has?

We are announcing a brand new FREE resource available from your Chamber of Commerce – it is our new Ribbon Cutting/Ground Breaking guide, it gives you a step-by-step process plus media contacts to help you plan a very successful event!

The best times for a special event like these are a Tuesday – Thursday at noon or 4pm (Of course, we can certainly work around those times) and you should start to plan about 4 weeks out! Please take a few minutes and let our Ambassador Corps know what’s going on! They would love to come out to your business and help you celebrate your success with a Ribbon Cutting or Ground Breaking Ceremony!

Just phone Scott Filkins at 248-2021 x-110 or email him at scott@yakima.org for more information or to schedule an event!
Thank you to all of our renewing members for continuing your Greater Yakima Chamber of Commerce membership! Please support these Businesses that Support your Chamber.

Do you want to Celebrate?

---

**Discover Excellence in Community Banking**

“It was a great move for us to switch to Central Valley Bank. We receive excellent customer service and we actually get our problems resolved at the branch instead of being told to call an 800 number for help.”

---

**Customer:**
Tristan Feeney, Manager
Pro Golf of Central WA Inc.
DBA Pro Golf Discount
(509) 248-0800
2106 W Nob Hill Blvd.
Suite 106
Yakima, WA 98902

**Bankers:**
Colleen Johnson
Nob Hill Branch
(509) 972-9610
3919 W Nob Hill Blvd.
Yakima, WA 98902

Mike Broadhead
President
(509) 576-0424

---

_Pictured left to right: Colleen Johnson with Tristan Feeney._
Disaster Prevention & Recovery Solutions

- 7 out of 10 small firms that experience a major data loss go out of business within a year. (DTI/Price Waterhouse Coopers)

- 50% of all tape backups fail to restore. (Gartner Group)

- 30% of all businesses that have a major fire go out of business within a year and 70% fail within five years. (Home Office Computing Magazine)

Let us help you make the most of your IT investment.

www.parseccomputer.com

Your Local Server & Network Experts

Real-Time Monitoring • Pro-active Maintenance • High Availability • Business Continuity